

GAC Pindar
 GAC Services (UK) Ltd
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Shipping Proposal GC32 Racing Tour 2019

Events' Schedule

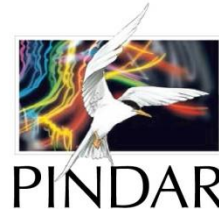
	Venue	Bump in	Event dates (official practice and race days)	Bump out (pick up, Tuesday AM 08:00-12:00, post event)
Act 1	Villasimius, Sardinia, IT	17/05/2019	22 - 26 May	28/05/2019
Act 2	Lagos, PT 'GC32 World Championship'	20/06/2019	26 - 30 June	02/07/2019
Act 3	38 Copa del Rey MAPFRE, Palma de Mallorca, ES	25/07/2019	30 July - 3 August	06/08/2019
Act 4	Riva del Garda, IT	06/09/2019	11 - 15 Sept	17/09/2019
Act 5	TBC	01/11/2019	6 - 10 Nov	12/11/2019

GAC Pindar will provide an umbrella approach to the following key deliverables across the GC32 Tour, managed from our Control Tower in Southampton.

- Responsibility for continuous service
- Smart thinking – minimising storage costs between venues by careful use of free time at terminals.
- Relationships – build trust, familiarity, goodwill, passion and dedication within the GC32 Class.
- Accountability – accepting the risk across delivery to all venues and minimising that risk through approved, trusted suppliers and agents.
- Customs clearance – to de-mystify the process by careful planning and advice on the appropriate method of temporary admission, use of ATA Carnets as appropriate in each venue.
- Buying power and infrastructure - leveraging GAC purchasing power plus the infrastructure benefits of a global, 9000 employees, company.

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- Series context – maintaining databases on documentation, CSC approvals and prompting teams on long-term strategy
- Single point of contact – for additional information, advice on planning, delivery schedule and invoicing.
- Future Tours – providing a sounding board for the Class by working on logistics feasibility and budgeting for future events.

Pricing strategy

- Rates are based on 40'HC Shipper's Own Container, ISO, CS plated, non-hazardous.
- Terms are free on truck to free on truck, excluding liftings and groundings
- Routings in Europe are based on a combination of road, rail and ferry. Routings overseas are Container Carrier.
- Storage quoted is based on present timeline, and is the total charge applicable for the total number of days required per container. (The rate quoted is not a daily charge!)
- Appointed representative for each bump-in and bump-out to check condition of containers.

All business is transacted under our Standard Trading Conditions (STCs), BIFA 2017 and are available from our offices upon request or online at www.gac.com/uk

Transit times indicated are port to port, excluding customs clearance if any, unless otherwise stated.

****All pricing is based on 1 x 40ft Shipper's Own High Cube Container - rates current as of March 2019 – and may be subject to fluctuation due to changes in transport costs, BAF, CAF, Fuel Surcharges or Exchange Rate Fluctuations****

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Leg 1 Villasimius, Sardinia, IT to Lagos, PT

Collection Villasimius: 28th May 2019
Storage: 13 days
Bump in Lagos, PT Venue: 20th June 2019

1 x 40'HC shippers own container Villasimius to Lagos: EUR 3,657.00

Rate includes:

- Transportation venue/ practice area to Port
- Ocean Freight Cagliari to Lagos

Rate excludes:

- **Storage costs total EUR77/container**
- Marine Cargo Insurance - Available on Request
- Lift to/ from transport

Leg 2 Lagos, PT to Palma, ES

Collection Lagos: 2nd July 2019
Storage: 10 days
Delivery Palma, ES: 25th July 2019

1 x 40'HC shippers own container Lagos to Palma: EUR 4,325.00

Rate includes:

- Transportation venue to venue, storage lifts to/off

Rate excludes:

- **Storage costs total EUR80 / container**
- Marine Cargo Insurance - Available on Request
- Lift to/ from transport

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Leg 3 Palma, ES to Riva del Garda, IT

Collection Palma: 6th August 2019
Storage: 16 days
Delivery Riva: 6th September 2019

1 x 40'HC shippers own container Palma to Riva: EUR 4,227.00

Rate includes:

- Transportation venue to venue, storage lifts to/off

Rate excludes:

- **Storage costs total EUR57/ container**
- Marine Cargo Insurance - Available on Request
- Lift to/ from transport

Leg 4 TBC

Collect Riva: 17th September 2019

Delivery to TBC: 1st November 2019 TBC

All containers MUST be CSC certified, and GAC Pindar can arrange certification or renewal of existing certificates as per your requirements. No Dangerous goods are permitted to be carried in any of the containers without prior notification and approval from GAC UK.

In addition to container shipping GAC Pindar can manage all additional freight requirements to support your campaign, and will provide delivery address and customs services at each Act.

All freight forwarding services will be invoiced directly from GAC Pindar to each team as soon as container has left the site at each leg. Credit Terms not more than 14 days from date of Invoice excluding any duty deposits which must be paid prior to arrival of containers at port of discharge.

Best Regards

Ibolya Berezki

Key Accounts Lead

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