

REALTEAM

PRESS KIT 2017





About Realteam

The Swiss professional sailing team was built in 2013, around the young talent of the Geneva Regatta Training Center which claimed Lake Geneva's prestigious D35 championship and Bol d'Or in 2012. Founded by its President Esteban Garcia and directed by its skipper Jérôme Clerc, the structure allows to capitalise on existing assets and to open up new horizons and challenges on the long term. In 2014, Realteam became an internationally recognized team after its third-place finish in the Extreme Sailing Series. While continuing to compete in the D35 class, the team made its debut on foiling catamarans in 2016, namely the Flying Phantom and the GC32.

In 2017, after intense winter training in their backs and with new comers to the team, the crew will pursue its participation in the D35 Trophy of Lake Geneva, the GC32 Racing Tour at European level, as well as in the sensational Swiss Flying Phantom Series. Realteam is determined as ever to stand on those podiums that lay ahead.

One team - three projects

> D35



Esteban Garcia: Realteam Founder, Helm (1970), Swiss

Founder and chairman of Realstone Holding SA, Esteban Garcia engaged in competitive sailing in 2009, at the occasion of the Copa del Rey Palma de Mallorca where he experienced victory aboard the Realstone-TP52-Matador. Passionate about the sport, he started supporting the young CER team in 2011. After its amazing winning season in 2012, Esteban founded Realteam Sailing in 2013. Since 2016, he competes in the D35 Trophy as the team's helmsman.

Jérôme Clerc: Tactician (1980), Swiss

Lucien Cujean: Trimmer (1989), Swiss

Loic Forestier: Mainsail Trimmer (1986), Swiss

Jeff Kerleguer: Technical manager (1975), French

Nathalie Brugger: Bowman & Physical Trainer (1985), Swiss

Rémi Aeschimann: Trimmer (1992), Swiss

Romuald Hausser: Coach (1988), Swiss

> GC32



Jérôme Clerc: Realteam Director, Skipper/Helm (1980), Swiss

Sailing ever since he was a young boy, Jérôme Clerc became director of the Geneva Regatta Training Center for 4 years. In 2012, he led his team to notable victories - including the Bol d'Or, the D35 championship and the Tour de France à la Voile as amateur - just two years after it had formed. Building on these successes, the qualified architect created Realteam together with Esteban Garcia in 2013. He has been managing the team and its projects ever since.

Lucien Cujean: Mainsail trimmer (1989), Swiss

Loic Forestier: Rake (1986), Swiss

Janik Roempp: Bowman (1996), Swiss

Christophe Carbonnières: Bowman (1982), French

Daniel Souben: Coach (1959), French

Rémi Aeschimann: Trimmer-Bowman (1992), Swiss

Bryan Mettraux: Trimmer (1990), Swiss

Arthur Cevey: Bowman (1996), Swiss

Cédric Schmidt: Mainsail trimmer (1988), Swiss

> Flying Phantom



Bruno Barbarin: Tactician (1980), French

After signing remarkable results in French and European championships as skipper and tactician, Bruno Barbarin got involved with Jérôme Clerc's amateur team that led to the creation of Realteam in 2013. Equally committed to his professional career as engineer, he has kept an amateur status and runs Realteam's two-boat Flying Phantom campaign as main tactician since 2016.

Robin Maeder : Tactician (1996), Swiss

Denis Girardet: Trimmer (1975), Swiss

Cédric Schmidt: Trimmer (1988), Swiss

Décision 35 (D35)

Designed by Sébastien Schmidt in 2004, the Decision 35 (D35) is a demanding boat exclusively meant for competition. It is a multihull specifically designed for the light wind conditions prevailing on Lake Geneva. Her weight/power ratio is exceptional.

Specifications

Hull Length: 35f /10.81m	Width of Hull: 8.74m	Weight: 1200kg
Mast high: 21m	Max Sail Area: 230m2	Crew: 6
Max speed: 25 knts		

Programme 2017: D35 Trophy

Organised by the Association des Multicoques de Compétition (AMC), the D35 Trophy is a racing circuit featuring the Decision 35 multihulls (D35). The crews involved are among top Lake Geneva racing specialists, but also include internationally acclaimed skippers and sailors. This combination of strong local presence with the participation of teams at top international level gives the D35 Trophy a truly unique feel.

- > 5-7 May: Gd Prix BMW Emil Frey de Genève
- > 19-21 May: Open de Versoix
- > 10 June: Genève Rolle Genève
- > 9-11 June: Grand Prix Realstone de Versoix
- > 17 June: Bol d'Or Mirabaud
- > 1-3 Sept: Open de Yacht Club, Genève
- > 8-10 Sept: Gd Prix Alinghi de Crans
- > 22-23 Sept: Gd Prix de Clôture, Genève

www.d35trophy.com

Team Palmares

1st place:

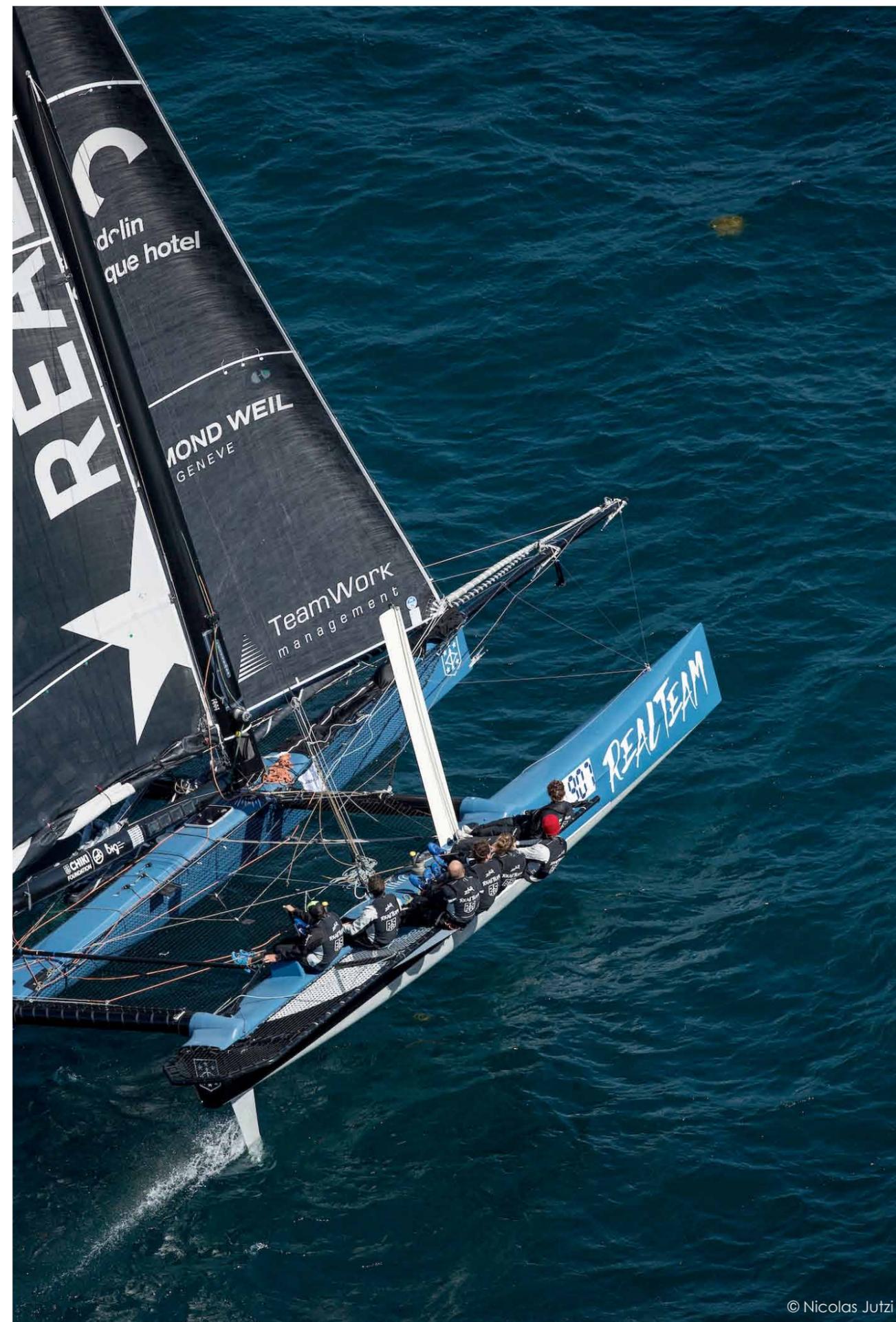
- > Gd Prix Alinghi 2015
- > Gd Prix SAP 2014
- > Open de Versoix 2013
- > Vulcain Trophy 2012
- > Bol d'Or Mirabaud 2012
- > Genève Rolle Genève 2012

3rd place:

- > Open du Yacht Club 2015
- > Vulcain Trophy 2013
- > Bol d'Or 2013
- > Gd Prix de Grange 2013
- > Gd Prix de Versoix 2012

2nd place:

- > Gd Prix Realstone Versoix 2016
- > Gd Prix de Versoix 2015
- > Vulcain Trophy 2014
- > Open de Crans 2014
- > Genève Rolle Genève 2014
- > Bol d'Or Mirabaud 2014
- > Open National Suisse 2013



GC32

Designed by Dr Martin Fischer, the GC32 is a new adrenaline-pumping “flying” catamaran – one of the world's fastest one-designs. It is a foiling catamaran, meaning that the hulls soar above – rather than through – the water at 30+ knots speeds. Such technology is typically only available to America's Cup competitors. The GC32 is effectively a scaled-down version of the foiling America's Cup catamarans that raced around San Francisco Bay in 2013.

Specifications

Hull Length: 32f / 10m	Width of Hull: 6m	Weight: 955kg
Mast high: 16.5m	Max Sail Area: 170m ²	Crew: 5
Max speed: 39knts		

Programme 2017: GC32 Racing Tour

The GC32 Racing Tour is able to bring this cutting-edge, ultra-exciting racing to new audiences across the world. It's also racing that takes place on a level playing field, with the one-design principle absolutely central to the competition's ethos. The 2017 Tour will see a series of four-day events at venues across Europe. Where possible, racing will take place close to the shore to give spectators the best possible view of these flying machines.

- > 11-14 May: GC32 Riva Cup, Riva del Garda, Italy
- > 28 June – 1 July: GC32 Villasimius Cup, Sardinia, Italy
- > 2-5 August: 36 Copa del Rey, Palma de Majorca, Spain
- > 13-16 Sept.: GC32 Orezza Corsica Cup, Calvi, Corsica
- > 12-15 Oct: Marseille One Design, Marseille France

www.gc32racingtour.com

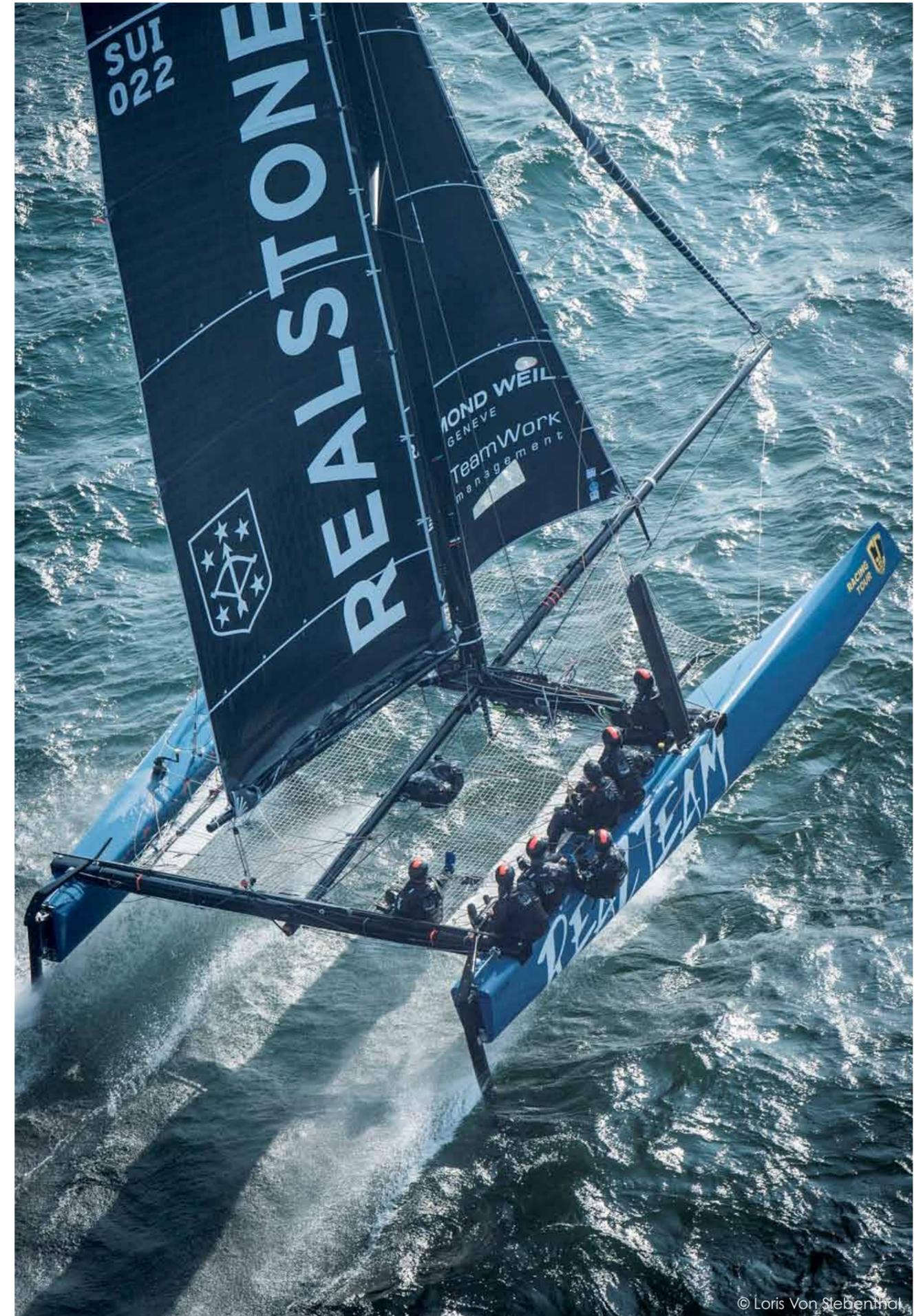
Team Palmares

1st place:

- > GC32 Riva Cup 2017

2nd place:

- > GC32 Villasimius Cup 2017



Flying Phantom (2 boats)

The Flying Phantom is a new generation of foiling catamarans. The concept is based on design work Martin Fischer has done over the past years on foils and the expertise of Franck Cammas and Groupama Sailing Team. After an extensive of different foils and rudders configurations, they came up with a combination of "L" shaped foils and "T" shaped rudders, providing pitch and heave stability in full flight but also being competitive in light winds. The carbon / epoxy hulls in combination with a carbon mast built in an autoclave result in significant weight reduction, the increased total beam improves the stability while foiling and a longer mast provides additional power. The foiling cat is the future of our sport and offers new sensations and previously unknown performance levels.

Specifications

Hull Length: 18f / 5.52m	Width of Hull: 3m	Weight: 155kg
Mast high: 9.6m	Max Sail Area: 46m ²	Crew: 2
Max speed: 30 knts		

Programme 2017: Swiss Flying Phantom Series

- > 28-29 April: Open de Crans
- > 13-14 May: Open de Versoix
- > 10 June: Genève-Rolle-Genève
- > 24-25 June: Open des Multicoques
- > 16 Sept: Raid
- > 7-8 Oct: Trophée des Rentés Genevoises

www.swissfpseries.ch

Team Palmares

1st place:

FP Series 2016 – Realteam #1

3rd place:

FP Series 2016 – Realteam #2



Timeline

2017

With learnings made on a much experimental 2016, Realteam has grown in maturity and forces. With intense winter training in their backs and new comers to the team, crew will be competing once again at Lake Geneva's legendary D35 Trophy, as well as at the international five-stop GC32 Racing Tour and the sensational Swiss Flying Phantom Series. Additionally, Realteam aims to challenge Lake Geneva's "Blue Riband" and to beat the existing record of 04:30 to cross the lake one way and back.



2015

Realteam accomplishes its fifth consecutive season in the D35 championship, with two Grand Prix podiums and one memorable victory in the Grand Prix Alinghi on the Lake of Geneva. This was Realteam's 10th victory in the D35 class and its 24th podium. The team shall finish 5th overall. A great track record!



2016

Realteam signs the beginning of a new era initiating itself to the art of foiling, with three new flying boats: one GC32 and two Flying Phantoms. A true technical challenge, this season represents a learning curve in a long term view. On the GC32, Realteam shall finish 9th on the GC32 Racing Tour but gain two 1st-place finishes in the year-end event in Monaco. Its flying phantom-dedicated team will win all regattas of the Swiss Flying Phantom Series. Last but not least, team founder Esteban Garcia is trusted with the helm of the D35 and brings one 2nd-place podium to the team, while finishing 7th on the overall D35 Trophy leaderboard.



2014

The Swiss sailing squad wrapped up a magnificent 2014, with four podiums in the Extreme Sailing Series which was enough to put them on the third step of the overall standings. A historical result as Realteam finished in front of the best America's Cup Teams such as Team New Zealand, Ben Ainslie Racing and Groupama Team France. In parallel, they signed an excellent second place at the Vulcain Trophy on Lake Geneva (D35).



Timeline

2013

With a view to developing the amateur Realstone Sailing team and continuing the adventure, Realteam is created as a professional sailing team under the leadership of Esteban Garcia, founder and president of Realstone Holding SA. Led by skipper Jerome Clerc, the team enters the Extreme Sailing Series and finishes fifth overall in its opening season. It also achieves a respectable third place at the Vulcain Trophy (D35).



2011

Realstone SA supports the young talents of the Geneva regatta Training Center (CER) and their first season in class D35. The partnership is initiated by Esteban Garcia with the contribution of Realteam sailor Bruno Barbarin. The amateur team makes a grand entrance to the elite circuit, winning their first Grand Prix against well-known and highly experienced lake sailors and finishing fifth overall.



2012

The Realstone Sailing Decision 35 team dominates the season, winning the prestigious Bol d'Or Mirabaud, the Geneva-Rolle-Geneva and the Vulcain Trophy. The sailing team tops the podium throughout the year and their excellent track record opens the door to professional sailing.



2010

Realstone SA organises the Realstone Cup, the second stage of the Decision 35 Challenge Julius Baer 2010. After six races, Alain Gautier wins while future Realteam sailors Jérôme Clerc, Loïc Forestier, Thiery Wasem and Denis Girardet make their entry to the circuit on the SUI 7.



Timeline

2009

In August, Realstone makes its first foray into the sport of sailing. The company sponsors Realstone Matador, a TP52, which wins the 28th edition of the Copa del Rey. Sailing conveys values that are important to the company: precision, team spirit and excellence.



Partners

Realteam is fortunate to count on a series of long-term, loyal and enthusiastic partners and suppliers:

Realstone SA

Main Partner



Realstone SA is a Swiss real estate investment fund manager, founded in 2004 and authorised by the Swiss Financial Market Supervisory Authority (FINMA) since April 2008. The main goal of Realstone SA is the creation, management and administration of collective capital investments. Precision, team spirit and excellence are core values shared by Realstone SA and the sport of sailing. The company started to get involved with competitive sailing in 2009 when it supported the Realstone-TP52-Matador which claimed victory at the Copa del Rey in its class. Since 2013, Realstone SA is the main partner of the Realteam racing crew.

www.realstone.ch

TeamWork SA

Official Partner



Founded in Geneva in 1999 by its current President, TeamWork is a major SAP Partner in Switzerland and France. Strongly committed to the expertise of its employees, TeamWork has currently over three hundred highly experienced consultants. Particularly attached to employee satisfaction, TeamWork's «Voile & Montagne» project (sailing & mountaineering) aims to promote encounters between members of staff and to boost their ability to take up new challenges.

www.teamworkvoileetmontagne.com

Raymond Weil SA

Official Timing Partner



Raymond Weil belongs to the limited circle of Swiss watchmakers still in family hands. Creativity, watchmaking know-how, accessibility and above all, independence: through the years, the RAYMOND WEIL dynasty has been creating and boldly reinventing itself, while still remaining true to the Brand's fundamentals and preserving the DNA of its original success. Precision, quality, reliability, nobility and technical nature of the materials are many standards that Raymond Weil combines to create luxury, elegant and refined watches for men and women that meet the prerequisites of the much sought-after "Swiss made" label.

www.raymond-weil.com

Partners

Chandolin Boutique Hotel

Official Partner

**chandolin
boutique hotel**

Tucked away at 2000 metres above sea level in one of Europe's highest, sunniest and most quintessential villages, Chandolin Boutique Hotel is a new gem in the Swiss Alps, boasting commanding views across the magnificent Val d'Anniviers and the majestic 4000-metre summits of the surrounding Valais. Opened in February 2017 and a member of Design Hotels™, the small four-star property aims to forge a reputation as an authentic and sustainable establishment that embraces environmentally friendly tourism while showcasing one of the most beautiful parts of Switzerland.

Through its partnership with Realteam Sailing, the Chandolin Boutique Hotel is proud to support a sports team that shares its respect and love for nature's elements, as well as its passion for design. From its mountain top, the hotel is also very excited to connect more broadly with Switzerland's iconic lacustrine scenery and with the nature and sport enthusiasts that it continuously captivates.

Official Suppliers



Contact

Realteam SA
Avenue d'Ouchy 6
1001 Lausanne
www.realteam.ch

Director: Jérôme Clerc
+41 78 896 21 00
jerome@realteam.ch

Communication & Marketing: Céline Charlet
+41 79 627 21 05
medias@realteam.ch